



The Road to Financial Success: You Drive We Navigate

This questionnaire is being provided to facilitate in gathering accurate information to provide answers to your questions and assist in developing a comprehensive financial plan. Thank you for taking the time to be as complete as possible, this will help ensure a plan is prepared to meet your needs. Investment values can be rounded off or estimated at this time. A recent statement may be needed if you are going to be transferring accounts or completing an investment review.

All information, whether written or verbal, is completely and permanently confidential.

Date: _____

CLIENT INFORMATION

Client 1 Full Name _____ Date of Birth _____ Age _____

Client 2 Full Name _____ Date of Birth _____ Age _____

Family –Please list Children

Name	Date of Birth	Location (City & State)	Married (Y/N)	Number of Children	From Prior Relationship Yes q No q
_____	_____	_____	_____	_____	Yes q No q
_____	_____	_____	_____	_____	Yes q No q
_____	_____	_____	_____	_____	Yes q No q
_____	_____	_____	_____	_____	Yes q No q
_____	_____	_____	_____	_____	Yes q No q
_____	_____	_____	_____	_____	Yes q No q

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ASSETS & LIABILITIES

Household Cash Flow (all figures annual and gross income)

	Wages	Other Income	Pension(s)	Social Security	Grand Total
Client 1	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Client 2	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

- Do you track your income and expenses with a budget? Yes No
 Would you like some help with establishing a budget? Yes No
 What are your approximate expenses? \$ _____ Monthly Annual

Cash in Banks, Credit Unions and Savings and Loans (record bank IRAs in section below)

Name of Institution	Account Type (CD's, Savings, etc.)	Maturity Date	Interest Rate	Approximate Balance
1. _____	_____	_____	_____ %	\$ _____
2. _____	_____	_____	_____ %	\$ _____
3. _____	_____	_____	_____ %	\$ _____
4. _____	_____	_____	_____ %	\$ _____
5. _____	_____	_____	_____ %	\$ _____

- What amount of ready cash do you want in your Emergency Fund? \$ _____

Qualified Retirement Accounts (401(K), 403(B), 457) at your present or a former employer

Name of Employer Plan	Plan Type (401K, 403B)	Approximate Market Value
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____
5. _____	_____	\$ _____

Individual Retirement Accounts

Name of Custodian or Brokerage	Roth, Simple, Traditional, SEP	Approx. Market Value
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____

Investment Accounts - held outside qualified retirement plans

Account Name (i.e. Brokerage, Mutual Fund, Annuity, Stock/Bond certificates held by you)	Registration (Joint, Trust, etc.)	Approximate Market Value
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____

- Do you have significant tangible personal property such as art, coins, collectibles or antiques? Yes No
 Do you anticipate receiving an inheritance or lump sum at some time in the future? Yes No

Saving & Investment Plan

- Do you currently have a savings or investment plan? Yes No

Type of Account	Type	Annual Contribution (% or \$ amount)	Employer Contribution
Client 1 - Retirement Plan (401k, 403b, 457, SIMPLE)	_____	_____	_____
Client 2 - Retirement Plan (401k, 403b, 457, SIMPLE)	_____	_____	_____
SEP IRA's	_____	_____	_____
Client 1 – IRA's (Traditional or Roth)	_____	_____	_____
Client 2 – IRA's (Traditional or Roth)	_____	_____	_____
College Savings Plan or 529 Plan	_____	_____	_____
Health Savings Plan (HSA's)	_____	_____	_____
Savings (Money Market, Brokerage, Savings Accounts)	_____	_____	_____

Real Estate

Type - Residence 2 nd Home, Rental	Original Cost	Approx. Value	Debt	Interest Rate	Payment	Length
1. _____	\$ _____	\$ _____	\$ _____	% _____	\$ _____	_____
2. _____	\$ _____	\$ _____	\$ _____	% _____	\$ _____	_____
3. _____	\$ _____	\$ _____	\$ _____	% _____	\$ _____	_____

Business Ownership

Name	Type (S-Corp, LLC)	% Ownership	Estimated Value
1. _____	_____	% _____	\$ _____
2. _____	_____	% _____	\$ _____
3. _____	_____	% _____	\$ _____

- Do you currently have a retirement plan for your business? q Yes q No
- Do you currently offer benefits to your employees? (Health Ins, LTC Ins, Dental, etc.) q Yes q No
- If you do not, do you wish to learn more about those types of options? q Yes q No
- Do you have a succession plan for your business? q Yes q No

Liabilities

Type of Account (Credit Card, Auto Loan, etc.)	Balance Owed	Interest Rate	Payment
1. _____	\$ _____	% _____	\$ _____
2. _____	\$ _____	% _____	\$ _____
3. _____	\$ _____	% _____	\$ _____
4. _____	\$ _____	% _____	\$ _____
5. _____	\$ _____	% _____	\$ _____
6. _____	\$ _____	% _____	\$ _____
7. _____	\$ _____	% _____	\$ _____
8. _____	\$ _____	% _____	\$ _____

Insurance, Protection & Planning

Life Insurance

Insurance Company	Insured Person	Type of Insurance (Whole, Universal, Term)	Death Benefit	Cash Value	Loan Amount	Annual Payment
1. _____	_____	_____	\$ _____	\$ _____	\$ _____	\$ _____
2. _____	_____	_____	\$ _____	\$ _____	\$ _____	\$ _____
3. _____	_____	_____	\$ _____	\$ _____	\$ _____	\$ _____
4. _____	_____	_____	\$ _____	\$ _____	\$ _____	\$ _____

Disability Insurance and Long Term Care Insurance

Insurance Company	Insured Person	Type of Insurance	Monthly Benefit	Benefit Period	Group or Individual	Annual Payment
1. _____	_____	_____	\$ _____	_____ years	_____	\$ _____
2. _____	_____	_____	\$ _____	_____ years	_____	\$ _____
3. _____	_____	_____	\$ _____	_____ years	_____	\$ _____
4. _____	_____	_____	\$ _____	_____ years	_____	\$ _____

Ø When was your last review of all property and casualty insurance (Auto, Home, Boat, etc.)? _____

Ø When was your last review of your business insurance (Workers Comp, Liability, P&C, etc.)? _____

Estate Planning – please check those items that are existing and current

	Will	Revocable Trust	Durable Power of Attorney	Health Care Power of Attorney	Living Will	Have Current Attorney Relationship
Client 1	q	q	q	q	q	q
Client 2	q	q	q	q	q	q

Ø Do you have any unique circumstances to factor from a planning perspective? (Child with special needs, Children from a 2nd marriage, etc.)

1) _____

2) _____